

Risks and costs from seller to buyer	Seller	export customs clearance	Agreed place of delivery	loading	Port of loading, quay	Port of loadin, on board	transport	port of discharge, on board	port of discharge, quay	unloading	Place of delivery	Import customs clearance	buyer
EXW (Ex Works)	Buyer's Risk	Buyer's Cost		Buyer's Risk	Buyer's Cost	Buyer's Risk	Buyer's Cost	Buyer's Risk	Buyer's Cost			Buyer's Risk	Buyer's Cost
FCA (Free Carrier)	Buyer's Risk	Buyer's Cost	Buyer's Risk	Buyer's Cost	Buyer's Risk	Buyer's Cost	Buyer's Risk	Buyer's Cost	Buyer's Risk			Buyer's Risk	Buyer's Cost
FAS (Free Along Shipside)	Buyer's Risk	Buyer's Cost	Buyer's Risk	Buyer's Cost	Buyer's Risk	Buyer's Cost	Buyer's Risk	Buyer's Cost	Buyer's Risk			Buyer's Risk	Buyer's Cost
FOB (Free On Board)	Buyer's Risk	Buyer's Cost	Buyer's Risk	Buyer's Cost	Buyer's Risk	Buyer's Cost	Buyer's Risk	Buyer's Cost	Buyer's Risk			Buyer's Risk	Buyer's Cost
CFR (Cost Freight Insurance)	Buyer's Risk	Buyer's Cost	Buyer's Risk	Buyer's Cost	Buyer's Risk	Buyer's Cost	Buyer's Risk	Buyer's Cost	Buyer's Risk			Buyer's Risk	Buyer's Cost
CIF (Cost Insurance And Freight)	Buyer's Risk	Buyer's Cost	Buyer's Risk	Buyer's Cost	Buyer's Risk	Buyer's Cost	Buyer's Risk	Buyer's Cost	Buyer's Risk			Buyer's Risk	Buyer's Cost
						seller must insure transport						Buyer's Risk	Buyer's Cost
CPT (Carriage Paid To)	Buyer's Risk	Buyer's Cost	Buyer's Risk	Buyer's Cost	Buyer's Risk	Buyer's Cost	Buyer's Risk	Buyer's Cost	Buyer's Risk	Buyer's Cost	Buyer's Risk	Buyer's Cost	Buyer's Cost
CIP (Carriage and Insurance Paid To)	Buyer's Risk	Buyer's Cost	Buyer's Risk	Buyer's Cost	Buyer's Risk	Buyer's Cost	Buyer's Risk	Buyer's Cost	Buyer's Risk	Buyer's Cost	Buyer's Risk	Buyer's Cost	Buyer's Cost
						seller must insure transport						Buyer's Risk	Buyer's Cost
DAF (Delivered At Frontier)	Buyer's Risk	Buyer's Cost	Buyer's Risk	Buyer's Cost	Buyer's Risk	Buyer's Cost	Buyer's Risk	Buyer's Cost	Buyer's Risk			Buyer's Risk	Buyer's Cost
DES (Delivered Ex Ship)	Buyer's Risk	Buyer's Cost	Buyer's Risk	Buyer's Cost	Buyer's Risk	Buyer's Cost	Buyer's Risk	Buyer's Cost	Buyer's Risk			Buyer's Risk	Buyer's Cost
DEQ (Delivered Ex Quay)	Buyer's Risk	Buyer's Cost	Buyer's Risk	Buyer's Cost	Buyer's Risk	Buyer's Cost	Buyer's Risk	Buyer's Cost	Buyer's Risk			Buyer's Risk	Buyer's Cost
DDU (Delivered Duty Unpaid)	Buyer's Risk	Buyer's Cost	Buyer's Risk	Buyer's Cost	Buyer's Risk	Buyer's Cost	Buyer's Risk	Buyer's Cost	Buyer's Risk	Buyer's Cost	Buyer's Risk	Buyer's Cost	Buyer's Cost
DDP (Delivered Duty Paid)	Buyer's Risk	Buyer's Cost	Buyer's Risk	Buyer's Cost	Buyer's Risk	Buyer's Cost	Buyer's Risk	Buyer's Cost	Buyer's Risk	Buyer's Cost	Buyer's Risk	Buyer's Cost	Buyer's Cost

Buyer's Risk	Seller's Risk	Buyer's Cost	Seller's Cost	Buyer's Risk	Buyer's Cost
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